

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. CONTRACT ID CODE		PAGE OF PAGES		
2. AMENDMENT/MODIFICATION NUMBER			3. EFFECTIVE DATE		4. REQUISITION/PURCHASE REQUISITION NUMBER		5. PROJECT NUMBER (If applicable)	
6. ISSUED BY CODE					7. ADMINISTERED BY (If other than Item 6) CODE			
8. NAME AND ADDRESS OF CONTRACTOR (Number, street, county, State and ZIP Code)					(X)		9A. AMENDMENT OF SOLICITATION NUMBER	
					☐		9B. DATED (SEE ITEM 11)	
					☐		10A. MODIFICATION OF CONTRACT/ORDER NUMBER	
					☐		10B. DATED (SEE ITEM 13)	
CODE			FACILITY CODE					

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended. ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or electronic communication which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by letter or electronic communication, provided each letter or electronic communication makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

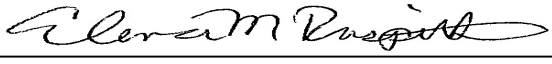
**13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS.
IT MODIFIES THE CONTRACT/ORDER NUMBER AS DESCRIBED IN ITEM 14.**

CHECK ONE	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NUMBER IN ITEM 10A.
☐	
☐	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
☐	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
☐	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not ☐ is required to sign this document and return _____ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA	16C. DATE SIGNED
		 (Signature of Contracting Officer)	
(Signature of person authorized to sign)			

Previous edition unusable

SF 30 BLOCK 14 CONTINUATION PAGE

SUMMARY OF CHANGES

Block 14 (Description of Amendment/Modification): The purpose of this amendment is to:

1. Post Q&A - Exhibit D.
2. Revise Section G - Contract Administration Data, Ordering.
3. Revise Exhibit A and Exhibit C.
4. Revise Attachment 1 - PWS.
5. Add Attachment 11 - Historical Data of Average Consumable Usage.
6. Add ROBMC Attachment 6 - Summary of Buildings.
7. Add ROBMC Attachment 7 - Cleaning Requirement Report.
8. Add ROBMC Attachment 12 - Sample MTF Photos.
9. Revise the following attachments; Attachment 2 - Installation Access , LPMC Attachments 4 - 8, 10, and 12. MEDDAC-B Attachments 4, 6, 7, and 10.
10. Revise Exhibit A - Staffing Plan_Service Type by Building.
11. Revise Exhibit C - Price Matrix.
12. Delete FAR 52.237-9, Waiver of Limitation on Severance Payments to Foreign Nationals.
13. Add FAR 52.237-8, Restriction on Severance Payments to Foreign Nationals.
14. 52.212-1, Instructions to Offerors - Commercial Services (Tailored).
15. Revise FAR 52.212-2 Evaluation- Commercial Services (Tailored).
16. Tailor FAR Clause FAR 52.216-22 Indefinite Quantity.

Contract Administration Data

Header Miscellaneous Text (Modified):

(1) ORDERING

(i) Task orders will be issued in accordance with the terms and conditions of the contract, on a Firm Fixed Price basis against firm fixed price CLINs per ordering period, by any warranted Contracting Officer from the Healthcare Contracting Division- Southeast - Europe.

(ii) Task orders will be issued on the SF 1449, Order for Commercial Items, and be transmitted through electronic commerce including e-mail in accordance with the terms and conditions of the contract.

(iii) Quantities for all task order line items regardless of pricing schedule are estimated and will be ordered subject to the ordering provisions set forth within. Requirements will be defined at time of actual need and become firm upon issuance of task orders with fixed unit prices.

(iv) Periods of performance will be defined at the task order level subject to any requirements or limitations in the base contract.

(v) The Government may issue task orders at any time during the ordering period. Each task order will only have one Period of Performance. The ordering period prices on the date of task order issuance will apply to the entire task order period of performance.

(vi) The Government may issue task orders with performance periods of less than 12 months. The quantities on those task orders may be estimated by prorating the annual estimate by the number of months on the task order. Unit prices established in the pricing sheet attached on the base contract are applicable to all task orders regardless of the Period of Performance (PoP) duration.

(vii) The Government will issue separate task orders for LPMC, MEDDAC-B, and ROBMC.

Contract Clauses

Additional Regulation or Supplemental Clauses Incorporated by Full Text

The following Clauses modifications were made:

52.216-22 Indefinite Quantity. (Deviation 2026-O0038) (Tailored) Feb 2026 hereby reads as follows:

Indefinite Quantity (Feb 2026) (Deviation 2026-O0038)

(a) This is an indefinite-quantity contract for the supplies or services specified, and effective for the period stated in the Schedule. The quantities of supplies and services specified in the Schedule are estimates only and are not purchased by this contract.

(b) Delivery or performance shall be made only as authorized by orders issued in accordance with the Ordering clause. The Contractor shall furnish to the Government, when and if ordered, the supplies or services specified in the Schedule up to and including the quantity designated in the Schedule as the "maximum." The Government shall order at least the quantity of supplies or services designated in the Schedule as the "minimum."

(c) Except for any limitations on quantities in the Order Limitations clause or in the Schedule, there is no limit on the number of orders that may be issued. The Government may issue orders requiring delivery to multiple destinations or performance at multiple locations.

(d) Any order issued during the ordering period of this contract and not completed within that period shall be completed by the Contractor within the time specified in the order, which may include order options to be exercised after the ordering period of this contract but before the end of the period of performance of the order. The contract shall govern the Contractor's and Government's rights and obligations with respect to that order, including options exercised, to the same extent as if the order were completed during the contract's ordering period; provided, that the Contractor shall not be required to make any deliveries under this contract after the expiration of the last task order.

GUARANTEED MINIMUM/MAXIMUM

- a. Maximum. The maximum amount for the resulting contract, within the 5-year ordering period is \$99.99M.
- b. Guaranteed minimum amount. The guaranteed minimum is established at \$2,000.00/1,709.80 (DoD FY27 Budget rate \$1 = Euro 0.8549) and is only applicable to the phase-in task order issued at award. The contractor shall submit the invoice only after attending the post-award conference and successfully submitting all phase-in deliverables in accordance with (IAW) the Performance Work Statement (PWS).
- (End of clause)

**The following Clause(s) were deleted:
FAR Clauses Incorporated by Reference**

Number	Title	Effective Date	Alternate/ Deviation	Variation Effective Date
52.237-9	Waiver of Limitation on Severance Payments to Foreign Nationals. (Deviation 2026-O0038)	Feb 2026		

List of Attachments

The following Attachment(s) were added:

Attachment 1 - HEC Performance Work Statement (PWS)_14Sep26
Attachment 11 - Historical Data of Average Consumable Usage
Attachment 2 - Installation Access_03Sep26
EXHIBIT A - Staffing Plan_Service Type by Building 05August26
Exhibit C - Price Matrix 04Sep26
Exhibit D - QnA 14Sep26
LRMC Attachment 10 - Workload Data 11Sep26
LRMC Attachment 12 - Sample MTF Photos 31Jul26
LRMC Attachment 4 - Government Furnished Equipment 03Sep26
LRMC Attachment 5 - Linen Distribution 04Sep26
LRMC Attachment 6 - Summary of Buildings 03Sep26
LRMC Attachment 7 - Cleaning Requirement Report 03Sep26
LRMC Attachment 8 - Regulated Medical Waste 04Sep26
MEDDAC-B Attachment 10 - Workload Data _11Sep26
MEDDAC-B Attachment 6_Summary of Buildings 05Aug26
MEDDAC_B Attachment 4_Government Furnished Equipment 01Sep26
MEDDAC_B Attachment 7 Cleaning Requirements 10Sep26
ROBMC Attachment 12 - Sample MTF Photos 31Jul26
ROBMC Attachment 6_Summary of Buildings 25Aug26
ROBMC Attachment 7_Cleaning Requirement Report 25Aug26

The following Attachment(s) were deleted:

EXHIBIT A - Staffing Plan_Service Type by Building
Exhibit C _ Price Matrix
HEC Performance Work Statement (PWS) 30 June 2026
LRMC Attachment 10_Workload Data _17JUL26
LRMC Attachment 12_Sample MTF Photos
LRMC Attachment 4_Government Furnished Equipment
LRMC Attachment 5_Linen Distribution
LRMC Attachment 6_Summary of Buildings 9 JUL 26
LRMC Attachment 7_Cleaning Requirement Report
LRMC Attachment 8_Regulated Medical Waste
LRMC_MEDDAC-B_Attachment 2_Installation Access
MEDDAC_B Attachment 10_Workload Data_Grafenwoehr_Ansbach_Hohenfels_Stuttgart and Vilseck
MEDDAC_B Attachment 4_Government Furnished Equipment
MEDDAC_B Attachment 6 - Summary of buildings_10 July 2026
MEDDAC_B Attachment 7 - Cleaning Requirements_10 July 2026

Instructions, Conditions, & Notices to Offerors or Quoters

Header Miscellaneous Text (Modified):

52.212-1, Instructions to Offerors - Commercial Services (Tailored)

Add the following:

(a) Submission of offers.

All documents, plans, and oral presentations submitted in the proposal shall clearly prove that the Offeror is capable of performing services to the standards and within the timelines defined in the Performance Work Statement (PWS) at Attachment 1.

(1) System For Award Management (Sam) Registration - Mandatory: To be considered for award, Offerors SHALL have an active registration in the System for Award Management (SAM) at <https://sam.gov> at the time of proposal submission and award.

- Foreign Companies: a NATO CAGE (NCAGE) code must be obtained before company can register in SAM.

- Refer to <https://sam.gov/entity-registration> for further information.

(2) Proposal Preparation Instructions: Submit proposals exactly as outlined below. The Government will evaluate the Offeror's capability through a combination of written documents and an Oral Presentation. Proposals and presentations shall be easy to read and provide enough detail for the Government to evaluate how the Offeror will perform the work. Do not include marketing materials or advertisements.

Volume	Component Type	File Name
Volume I - Administrative	Written	VENDORNAME_ADMIN
Volume II - Technical Capability	Written (Schedules/Exhibit A)	VENDORNAME_TECH
Volume III - Performance Confidence	Written (PPQs/Exhibit B)	VENDORNAME_PPQ
Volume IV - Oral Presentation	Oral Presentation (PPTX)	VENDORNAME_PRESENTATION
Volume V - Price	Written (Exhibit C)	VENDORNAME_PRICE

Formatting Rules for Written Documents:

- Font: 12-point Arial or Times New Roman font.
- File Types: Submit files in default Microsoft Word (.docx), Excel (.xlsx), or searchable Adobe PDF formats. Do not lock or password-protect your files.
- Page Size: 8.5" x 11" (A2) sheet of paper if electronic file was printed.
- Margins: Top, Bottom, Left, Right shall be 1".
- Electronic Files Format: The proposal shall be submitted in a format readable by Microsoft (MS) Office Word, MS Office Excel, or Adobe Acrobat, as applicable.

Formatting Rules for Oral Presentation:

- Slide Limit: Maximum of fifteen (15) slides.
- Format: Microsoft PowerPoint (.pptx) or Adobe PDF format.
- Instructions: The slide deck must summarize the technical approaches, skills, staffing narrative, management plan, and past performance reference details that are no longer required as written text.

Cross-referencing: Each volume and the oral presentation shall be structured on a standalone basis so DHA can evaluate its contents without cross-referencing other volumes.

(3) Proposal Preparation Instructions: Volume I - Administrative:

Provide the following in writing:

- Cover page with company name, physical address, (N)CAGE code, SAM UEI number, Offeror's Point-of-Contact name, telephone number, and email address.
- Organizational Structure. If a joint venture, subcontractor(s) or teaming partner(s) are proposed, identify company names and addresses of all entities that will perform under this contract. The Offeror shall identify how each entity will provide services in the contract.
- A "Major Subcontractor" is defined as any single subcontractor proposed to perform twenty-five percent (25%) or more of the total proposed productive hours (as calculated in Staffing Plan Exhibit A), OR any subcontractor proposed to perform critical specialized healthcare cleaning services (specifically, HEC Service Levels I and II). The Offeror shall identify any major subcontractors and outline its teaming/organizational structure.
- The offeror shall provide a copy of the agreement demonstrating all entities' participation in the resulting contract.
- If the Offeror is part of a Joint Venture (JV), the Offeror shall provide a copy of the JV certification documentation.
- Offerors who do not plan to subcontract shall provide a statement that their intent is to perform 100% of the work under the contract and all associated task orders.
- Signed copy of the SF1449 and all amendments.

- Oral Presentation Scheduling Preferences: Offerors shall provide exactly two (2) proposed dates and times within the designated oral presentation window of **21 to 23 October, between 0900 and 1500 CET**, when they are available for scheduling.
- Presenter Information: Provide the names, job titles, email addresses, and phone numbers for all proposed presenters (maximum of 3 attendees). Presenters shall be Key Personnel as defined in the PWS.

(4) Proposal Preparation Instructions: Volume II - Factor 1 - Technical Capability:

NOTE: Offerors shall provide a comprehensive explanation of how it will perform the required services, detailing specific approaches and methodology. The PWS does not explain how services shall be performed. **This volume is split between Written Submissions and an Oral Presentation.**

I. Written Submissions (Not included in the 15-slide limit)

- Subfactor A: Procedures. Submit a Procedures Manual detailing the Offerors cleaning and disinfecting procedures for all Service Levels (I through VI). Include a list of proposed supplies, tools, equipment, and vehicles adequate to perform the required service levels that meet or exceed industry and regulatory guidelines as required in the PWS. (no page limit)

Note: The Procedure Manual will be incorporated into the contract and implemented at all performance locations awarded under subsequent TOs.

- Subfactor C: Schedules and Staffing

1. Sample Work Schedules: Submit sample work schedules for the list of selected buildings and rooms detailed below. The schedule shall include the date, time, and phasing of each task (to include start and end time). Each sample work schedule shall show all tasks performed for one full week. The Offeror shall identify the commercial standard used in determining the start and end time (phasing) of each task. (no page limit)

cation	BLDG	Room	Description	SL
ndstuhl Regional Medical Center	3711	C224	OPERATING ROOM	SL I
ndstuhl Regional Medical Center	3711	C226	OPERATING ROOM	SL I

ndstuhl Regional Medical Center	3711	B302	OPERATING ROOM	SL I
ndstuhl Regional Medical Center	3711	B304	OPERATING ROOM	SL I
ndstuhl Regional Medical Center	3711	F320	PATIENT ROOM	SL II
ndstuhl Regional Medical Center	3711	F321	PATIENT ROOM	SL II
ndstuhl Regional Medical Center	3764	8D 215	PATIENT ROOM	SL II
ndstuhl Regional Medical Center	3764	8D 221	PATIENT ROOM	SL II
ndstuhl Regional Medical Center	3764	8B 115A	SHOWER/BATH/TOILET	SL III
ndstuhl Regional Medical Center	3764	8B 116A	TOILET	SL III
ndstuhl Regional Medical Center	3776	109	TOILET	SL III
ndstuhl Regional Medical Center	3759	3A 132	EXAM ROOM	SL IV
ndstuhl Regional Medical Center	3770	12A 131	EXAM ROOM	SL IV
ndstuhl Regional Medical Center	3770	12C 224	SUPPLY	SL V
ndstuhl Regional Medical Center	3761	5B 106	OFFICE	SL V

ndstuhl Regional Medical Center	3761	5B 100S	STAIRWELL	SL VI
ndstuhl Regional Medical Center	3711	G117	WAITING ROOM	SL VI
iesbaden	1040	S200	Stairwell	SL VI
iesbaden	1041	100A	Lobby	SL VI
isbach	8156	2015-1	Toilet, Staff, Female	SL III
isbach	8156	2015-2	Shower, Staff, Female	SL III
afenwoehr	475	303	Toilet, Public, Female	SL III
afenwoehr	475	305	Toilet, Public, Male	SL III
ohenfels	51	209	Immunization	SL IV
ohenfels	51	220	Pharmacy	SL IV
ohenfels	51	112	Treatment Rm	SL IV
ohenfels	51	116	Exam Room	SL IV
ohenfels	51	103	PT Exercise Area	SL V

afenwoehr	475	352B	Conference Rm	SL V
afenwoehr	507	115	Office	SL V
afenwoehr	476	105	Office	SL V
afenwoehr	475	304	Waiting Rm / Area	SL VI
seck	250	700	Hallway	SL VI
seck	260	1502 C	Corridor	SL VI
uttgart	2300	223	Staircase	SL VI

2. Exhibit A (Staffing Plan): Fill-in Exhibit A to show the Productive Hours proposed by Service Level; Labor Category, and Shift(s) proposed for each building in LRMC and MEDDAC-B Attachments 7. Exhibit A shall include the Total Productive Hours, and the Proposed Staffing Levels based on Full-Time Equivalents (FTE). The Offeror shall not make any revisions to the format of Exhibit A. (no page limit)

Note: The Government intends to incorporate the Staffing Plan Exhibit A into the contract and subsequent awarded Task Order(s).

(5) Proposal Preparation Instructions: Volume III - Factor 2 - Performance Confidence:

Past Performance Questionnaires (PPQs) / Exhibit B: Offerors are responsible for sending the attached Past Performance Questionnaire (Exhibit B) to each past performance reference.

- References shall complete the PPQ and email it directly to the U.S. Government at hyun.j.townsley.civ@health.mil.

- All completed PPQs shall be received by DHA directly from the reference no later than the solicitation closing date and time.

- One PPQ is required for each team member, major subcontractor(s), or member of a Joint Venture that has no established past performance as an entity.

(6) Proposal Preparation Instructions: Volume IV - Oral Presentation Submissions (PowerPoint Presentation - 15 Slide Limit)

Provide a presentation that summarizes the following items:

- Technical Subfactor A: Procedures. Summarize your cleaning and disinfecting procedures for all Service Levels (I through VI). Provide a high-level list of proposed supplies, tools, equipment, and vehicles.

- Technical Subfactor B: Skills. Provide specific project information demonstrating the following skills:

1. Healthcare cleaning experience for 3 consecutive years within the last 5 years preceding the date of issuance of this solicitation, similar to HEC Service Levels I-VI at DOD or commercial treatment facilities. Information shall include project name/contract number, date of performance, total overall square meters serviced and total square meters serviced per HEC service level (I through VI) and type of clinical facility.
2. Ability to manage a geographically dispersed workforce outside the United States for a minimum of three (3) years in the last five (5) years.
3. Ability to manage no fewer than 50 employees subject to German law working on a service contract for a minimum of three (3) years of experience in the last five (5) years.

- Technical Subfactor C: Staffing Plan. Describe your staffing policies and procedures demonstrating compliance with minimum PWS staffing requirements. Provide the Basis of Estimate (BOE) methodology used to estimate the Productive Hours proposed in Exhibit A.

Note: The Government intends to incorporate the Staffing Plan into contract and subsequent awarded Task Order(s).

- Technical Subfactor D: Management Plan. Detail your Quality Control Process (QCP) and Phase-in/Transition Plan.

1. QCP - Outline methods/processes for measuring productivity, assessing quality, meeting contract requirements and taking corrective actions. Discuss methods of maintaining an adequate workforce.
2. Phase-in/Transition Plan - Address key milestones, sequence of events, and actions necessary to begin performance of HEC services such as establishing a qualified workforce, obtaining security and installation access, and procurement of supplies/equipment.

- Volume III - Factor 2 - Performance Confidence

1. Performance References: Provide performance information for no more than three (3) previous/current contracts. Summarize the Project Name/Contract Number, Total Value, dates of performance, types of clinical facilities, overall square meters serviced and total square meters serviced listed by HEC service level (I through VI), and percentage of contract work performed. Include POC names, titles, and contact information.

2. Joint Ventures, Teams, & Major Subcontractors:

- a. If the Offeror is a Joint Venture (JV) or similar partnership with no established past performance as an entity, the Offeror shall submit a minimum of one (1) past performance reference for each JV partner/member.
- b. If the Offeror proposes one or more major subcontractors, the Offeror SHALL submit a minimum of one (1) past performance reference summarizing the project name, total value, dates of performance, square meters serviced by HEC service level, and POC contact details for each proposed major subcontractor.
- c. Offerors proposing more than three (3) total entities (Prime plus JV members/team members/major subcontractors) may exceed the three (3) reference slide limit, but shall not submit more than one (1) reference per individual JV member or Major Subcontractor.

Cross-Teaming Prohibition: A company may only participate in one proposal. A company identified as a prime contractor, Joint Venture member, team member, or subcontractor on your proposal cannot participate in any capacity on another company's proposal.

(7) Proposal Preparation Instructions: Volume V - Factor 3 - Price:

Written Submission Only: Exhibit C - Price Matrix. Offerors shall propose firm-fixed unit prices for each unit price (yellow cells) in Exhibit C, Tabs 1 through 4. Offerors shall not alter any prepopulated units or quantities. Prices shall include all costs necessary to meet the PWS requirements, including compliance with German statutory wage agreements.

(8) Oral Presentation Conduct And Rules Of Engagement

- Scheduling: Oral Presentations will occur on **21, 22, or 23 October 2026**. **Vendors that cannot provide oral presentations on those dates will not have another opportunity to provide an oral presentation.** Presentations will be scheduled to begin no earlier than **0900 CET** and end no later than **1500 CET**. The Government will coordinate presentation slots using the availability preferences provided in the Offeror's Volume I submission. The Government will officially schedule and distribute secure Microsoft Teams invitations for the presentations.

- Proposal Submission Deadline: All written volumes (Volume I, written subfactor items under Volume II [Sample Schedules and Exhibit A], Volume III [Exhibit B], Volume IV) **[15-slide PowerPoint Oral Presentation]** , and Volume V [Price Matrix] shall be submitted via email no later than the RFP closing date and time specified in Block 8 of the SF 1449. **This due date is absolute and applies to all offerors, regardless of their individual scheduled oral presentation date and time.** No presentation slides may be modified or resubmitted after the RFP closing date.

- Platform: Oral presentations will only be held virtually via Microsoft Teams.

- Session Agenda and Strict Time Limits: Each presentation is time limited, structured in the following sequential manner :

- *Connection, Setup, and Introductions:* presenter may use up to 10 minutes.

- *Offeror Presentation (Uninterrupted)*: presenter may use up to 45 minutes (the presentation will be strictly stopped at the 45-minute mark; slides not briefed will not be evaluated).

- *Government Q&A Session*: government may use up to 30 minutes.

- *Required Presenters (Key Personnel)*: The oral presentation shall be delivered by key personnel as defined in the PWS. Corporate business development, sales, or marketing executives may attend but are strictly prohibited from leading the briefing or answering questions. The total number of Offeror attendees is limited to three (3).

- *Slide Integrity*: The 15-slide presentation deck must be submitted as Volume IV at the time of written proposal submission. No edits, modifications, or revised slides will be permitted after the solicitation closing date or during the presentation session. "Leave-behind" paper materials or dynamic links outside the PPTX are prohibited.

- *Official Record*: All virtual presentation and Q&A sessions will be audio and video recorded by the Government. This recording will serve as the sole official record of the briefing. **By submitting a proposal, the Offeror indicates that they grant the Government explicit permission to record all participants during these sessions.** All statements, methodology commitments, and performance representations made by the presenters during the presentation and Q&A must only clarify, elaborate upon, or navigate the Government through information already submitted in the written proposal or slide deck. Presenters may not introduce new methodologies, new commitments, or substantive revisions. Any such statements will be disregarded by the evaluators and will not be incorporated into the contract award.

- *Q&A Session*: This session does not constitute, and will not trigger, formal negotiations. Offerors will not be permitted to make substantive or material revisions to their technical approaches, pricing, or written proposals.

(b) Period for acceptance of offers. The Offeror agrees to hold the prices in its offer firm for 180 calendar days from the date specified for receipt of offers.

(c) Late submissions, modifications, revisions, and withdrawals of offers.

(1) Offerors are responsible for submitting proposals by the date and time specified in Block 8 on page 1 of the SF 1449. Time is local Central European Time. Submit proposals via email to hyun.j.townsley.civ@health.mil and elena.m.raspitha.civ@health.mil. Subject Line of the email shall include "OfferName_Proposal_HT940626RE006".

(2) Any offer, modification, or revision received after the time specified for receipt of offers is "late" and will not be considered. However, a late modification of an otherwise successful offer that makes its terms more favorable to the Government may be considered at any time it is received and may be accepted.

(3) If an emergency or unanticipated event interrupts normal Government processes so that offers cannot be received at the Government office designated for

receipt of offers by the exact time specified in the solicitation, and urgent Government requirements preclude amendment of the solicitation or other notice of an extension of the closing date, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal Government processes resume. Any such event, this will be memorialized by amendment or similar notification.

(d) Contract award. Contract award. The Government intends to evaluate offers and award a contract without negotiations with Offerors. Therefore, the Offeror's initial offer should contain the Offeror's best terms. However, the Government reserves the right to conduct negotiations, if necessary. The Government may reject any or all offers if such action is in the public interest, accept other than the lowest offer, and waive informalities and minor irregularities in offers received.

(e) Debriefings. If a post award debriefing is given to requesting Offerors, the Government will disclose the following information, if applicable:

(1) The agency's evaluation of the significant weak or deficient factors in the debriefed Offeror's offer.

(2) The overall evaluated cost or price and technical rating of the successful Offeror and the debriefed Offeror and past performance information on the debriefed Offeror.

(3) The overall ranking of all Offerors when any ranking was developed by the agency during source selection.

(4) A summary of the rationale for award.

(5) For acquisitions of commercial products, the make and model of the product to be delivered by the successful Offeror.

(6) Reasonable responses to relevant questions posed by the debriefed Offeror as to whether the agency followed source-selection procedures set forth in the solicitation, applicable regulations, and other applicable authorities.

(f) Questions. **Submit questions via email to hyun.j.townsley.civ@health.mil and elena.m.raspitha.civ@health.mil no later than 14:00 Central European Time on Monday, 21 September 2026.** All questions received will be answered officially through an amendment to the RFP. Questions received after the local cut-off date/time in Germany (Central European Time) will not be accepted by the Government.

(g) Verification and Prior Knowledge. All proposal information is subject to verification by DHA. Offerors shall assume that DHA has no prior knowledge of their company, and DHA will rely solely on documentation provided in the Offeror's proposal.

Additional Regulation or Supplemental Clauses Incorporated by Full Text

The following Clause(s) were added:
FAR Clauses Incorporated by Reference

Number	Title	Effective Date	Alternate/ Deviation	Variation Effective Date
52.237-8	Restriction on Severance Payments to Foreign Nationals. (Deviation 2026-O0038)	Feb 2026		

Evaluation Factors for Award

Header Miscellaneous Text (Modified):

FAR 52.212-2 Evaluation- Commercial Services (Tailored)

(a) This is a streamlined RFP that utilizes a competitive tradeoff source selection process in accordance with RFO FAR 15.

Performance-Based Acquisition: This is a performance-based contract. The Government will evaluate Offerors' proposals based on its demonstrated ability to achieve the required cleaning outcomes.

The following evaluation factors will be used to evaluate proposals:

Factor 1 - Technical Capability

Factor 2 - Performance Confidence

Factor 3 - Price

It is in the Government's best interest to consider award to other than the lowest priced Offeror. This process permits tradeoffs among price and non-price factors. It allows the Government to award a higher priced proposal if the anticipated benefits merit the additional cost. **Performance Confidence is significantly more important than price.**

(b) Proposal Compliance

DHA will perform a proposal review to confirm the required SF 1449 and applicable SF 30(s) are complete and to determine if the Offeror provided the required 52.212-1 information. An offeror is ineligible for award if any volume was submitted after the required date and time, is incomplete, or does not meet 52.212-1 submission requirements.

(c) Phased Evaluation. The evaluation will be conducted in three (3) phases completed in the following order:

Phase I - Factor 1 Technical Capability

Phase II -Factor 2 Performance Confidence

Phase III -Factor 3 Price

Oral Presentations will be scheduled and conducted during Phase I of the evaluation. Information presented during the Oral Presentation and Q&A session will be evaluated exclusively under the specific factor and phase to which it applies, as follows:

Phase I - Factor 1 (Technical Capability):

The Government will evaluate the written technical submissions (Procedures Manual, Sample Work Schedules, and Staffing Plan Exhibit A) and technical portion of the Volume IV Oral Presentation and Q&A.

Phase II - Factor 2 (Performance Confidence):

The Government will evaluate the past performance project details and reference summaries presented by the Offeror in the Volume IV Oral Presentation and Q&A.

Phase III - Factor 3 (Price): Oral presentations and Q&A exchanges do not apply to and will not be evaluated under Factor 3.

(1) Phase I Evaluation -Factor 1 Technical Capability

The Government will use the following evaluation criteria:

- **Subfactor A: Procedures.** The Offeror proposed detailed cleaning and disinfecting procedures and adequate supplies and equipment for all Service Levels that meet or exceed industry and regulatory guidelines as required in the PWS.
- **Subfactor B: Skills.** The Offeror demonstrated it has all the following skills:
 1. Experience performing healthcare cleaning services, for a minimum of three (3) consecutive years within the five (5) years preceding the date of issuance of this solicitation, that are the same or similar to each of the HEC Service Levels I through VI at DoD or commercial treatment facilities.
 2. Demonstrated ability to manage a geographically dispersed workforce outside the United States for a minimum of three (3) years of experience in the last five (5) years.
 3. Demonstrated ability to manage no fewer than 50 employees subject to German law working on a service contract for a minimum of three (3) years of experience in the last five (5) years.
- **Subfactor C: Schedules and Staffing.** The Offeror's sample work schedules include all tasks and personnel necessary to meet the PWS requirements. The staffing plan demonstrates the Offeror's ability to accomplish work within required timelines.
- **Subfactor D: Management Plan.** The Offeror's Quality Control Process and Phase-in/ Transition Plan demonstrate the Offeror's ability to accomplish work within required timelines.

The Government will use the following ratings to evaluate Factor 1 Technical Capability. Offerors with an unacceptable Technical Capability rating will be excluded from further evaluation and not eligible for award.

Adjectival Rating	Description
Acceptable	All requirements of all subfactors are met.
Unacceptable	One or more requirements of any subfactor is not met.

Offerors rated "Unacceptable" in Phase I will not be eligible for award and therefore will be excluded from further evaluation.

(2) Phase II Evaluation: Factor 2 Performance Confidence. The Government will assess the Offeror's performance in the following order: recency, then relevancy, and finally quality to determine the Government's confidence in the Offeror's overall ability to successfully perform as proposed. Only recent performance references will be evaluated for relevancy. Offerors with recent and relevant performance will receive a confidence rating. Offerors without recent and relevant performance will receive a "No Confidence" rating.

a. To be **recent**, the effort must have occurred for at least six (6) consecutive months within the five (5) years preceding the date of issuance of this solicitation. Past performance information that fails to meet these recency criteria will not be further evaluated and therefore not included in performance confidence rating.

b. **Relevant** ratings will be assigned as outlined below in Table 1.

Table 1 - PERFORMANCE RELEVANCY ASSESSMENT	
Rating	Description
	Past/present performance involved:

VERY RELEVANT	- Medical facilities with inpatient and specialty patient care services; <u>and</u> - Medical facilities > 60,000 square meters; <u>and</u> - Geographically dispersed performance in more than two locations; <u>and</u> - Managing more than 50 employees subject to German law providing services; <u>and</u> - All 6 Healthcare Environmental Cleaning Service Levels.
RELEVANT	Past/present performance involved: - Medical facilities > 50,000 square meters; <u>and</u> - Service Level I and at least 2 other Healthcare Environmental Cleaning Service Levels; <u>and</u> - Geographically dispersed performance; <u>and</u> - Performance OCONUS including employees subject to the laws of other nations.
SOMEWHAT RELEVANT	Past/present performance of HEC services involved: - Medical facility with < 50,000 square meters; <u>and</u> - Performed at least three (3) Healthcare Environmental Cleaning service levels but did not include Service Level 1.
NOT RELEVANT	Past/present performance did not involve aseptic cleaning and disinfection services or were not performed in a medical facility.

c. Performance Confidence Assessment: Offerors with recent and relevant performance will receive one integrated performance confidence assessment rating IAW Table 2. *If an Offeror's past performance rating is "Limited Confidence" or "No Confidence," the Offeror will not be considered for award.*

Table 2 - PERFORMANCE CONFIDENCE RATING	
Rating	Description
Substantial Confidence	Based on the offeror's recent/relevant performance record, DHA has high expectation that the offeror will successfully perform the required effort.
Satisfactory Confidence	Based on the offeror's recent/relevant performance record, DHA has a reasonable expectation that the offeror will successfully perform the required effort.
Limited Confidence	Based on the offeror's recent/relevant performance record, DHA has a low expectation that the offeror will successfully perform the required effort.
No Confidence	Based on the offeror's recent/relevant performance record, DHA has no expectation that the offeror will successfully perform the required effort.

d. Performance References: The Government will evaluate references to ensure the Offeror provided a record of recent and relevant performance. The Government will use data provided by each Offeror in this section and may use data obtained from other sources in its evaluation.

Joint Venture: If an Offeror is a JV with no performance information, the performance record of all entities or partners forming the JV will be considered. The Government will assign one (1) combined Performance Confidence Assessment rating to the Joint Venture Offeror. Individual JV members will not receive separate ratings.

Evaluation of Subcontractor Past Performance:

(1) Definition of "Major Subcontractor": For the purposes of this evaluation, a "Major Subcontractor" is defined as any single subcontractor proposed to perform twenty-five percent (25%) or more of the total proposed productive hours (as detailed in Staffing Plan Exhibit A), OR any subcontractor performing critical specialized services (HEC Service Levels I and II).

(2) **Mandatory Submission and Evaluation:** If an Offeror proposes a Major Subcontractor to perform work under this contract, the Government will evaluate the past performance of that Major Subcontractor. In accordance with the submission instructions in FAR 52.212-1, the Offeror must submit a minimum of one (1) performance reference for each proposed Major Subcontractor.

(3) **Scope of Subcontractor Evaluation:** Subcontractor performance evaluated under Factor II (Performance Confidence) will be assessed in relation to the specific duties and portion of the contract that the subcontractor is proposed to perform, utilizing the performance references submitted under Volume III and the project summaries presented under Volume IV.

The Government reserves the right to use both the information provided in the Offeror's Performance Confidence volume and information obtained from other sources, such as Contractor Performance Assessment Reporting System (CPARS) or similar systems, interviews with Program Managers (PM) and Government personnel, and other known commercial sources. The performance confidence evaluation may include verification of dates of service for recency and of type of work for relevancy.

e. Offerors who receive a Limited Confidence or No Confidence rating for Factor II - Performance Confidence will be excluded from further evaluation and therefore not eligible for award.

All proposals that receive an Acceptable rating under the Factor I - Technical Capability evaluation **and** that receive a Satisfactory Confidence, or Substantial Confidence rating in Factor II - Performance Confidence will advance to Factor III evaluation - Price.

(3) Factor III - Price: Price will be evaluated to ensure that it is fair and reasonable, complete and balanced.

i. The Government will conduct a Price Analysis for price fairness and reasonableness, balance, and completeness.

ii. Because FAR 52.217-8 provides that the Government may exercise the Option to Extend Services at the rates specified in the contract, for purposes of evaluating the Option to Extend Services, the Government will consider the prices submitted to be binding should the Option to Extend be exercised.

iii. The Government does not intend to conduct a price realism analysis unless it is necessary for such purposes as determining whether an Offeror's low price reflects a lack of understanding of the contract requirements or assessing the Offeror's ability to perform in accordance with the PWS.

iv. *Reasonableness:* For a price to be reasonable, it must represent a price to the Government that a prudent person would pay in the conduct of competitive business. The Government will determine prices fair and reasonable by using one or more of the price analysis techniques at RFO 15.404-1. Price must be determined fair and reasonable.

(d) *Notice of award.* A written notice of award or acceptance of an offer furnished to the successful Offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

